



Agenda Item

City Council

Item #: 3.20.

6/24/2025

File #: 25-0352

TO: Honorable Mayor and Members of the City Council

THRU: Tom Kisela, City Manager

FROM: Sean deMetropolis, Fire Chief

1. SUBJECT

Authorize purchase of medical supplies and medications from Life-Assist, Inc. under the National Purchasing Partners cooperative contract number PS20180 with League of Oregon Cities.

2. SUMMARY

Request to authorize a blanket purchase order with Life-Assist, Inc. in the amount of \$345,000 for the purchase of medical supplies and medications for Fiscal Year 2025-2026.

3. RECOMMENDED ACTION

Approve the purchase of medical supplies and medications from Life-Assist, Inc. in an amount of \$345,000 for Fiscal Year 2025-2026.

4. FISCAL IMPACT

The total expenditure for this purchase is \$345,000 and will be funded upon adoption of the Fiscal Year 2025-2026 budget through:

EMT Transport (125)	Fire Paramedic Medical Supplies	\$255,000
General Fund (100)	Fire Paramedic Medical Supplies	\$ 90,000

5. STRATEGIC PLAN GOALS

Goal 1: Maintain Strong Emergency and Safety Services

6. DISCUSSION AND BACKGROUND

The Fire Department purchases medical supplies from several vendors including Life-Assist, Inc. In May 2020, Life-Assist, Inc. was awarded a National Purchasing Partners (NPPGov) contract with League of Oregon Cities valid from May 2020 through May 2026. As part of this contract, Life Assist has extended cooperative pricing to the City of Orange. This opportunity delivers the most competitive pricing available for medical supplies and medications. Life Assist provides the greatest selection of medical products and superior customer service.

Approximately \$450,000 is spent annually on medical supplies primarily through four different vendors, of which Life-Assist has the largest share. Based on routine pricing comparisons performed by Fire Department personnel, Life Assist continues to offer the most competitive costs through their extended cooperative purchasing agreement opportunities. The cooperative purchasing provided through the NPPGov contract ensures lower prices throughout the contract period ending on May 29,

2026. Generally, the cost for medical supply costs are reimbursed through patient billings.

The Fire Department recommends that the City Council approve a blanket purchase order of \$345,000 with Life-Assist for the procurement of medical supplies and medications.

7. ATTACHMENTS

- Intergovernmental Cooperative Purchasing Agreement