



Agenda Item

City Council

Item #: 3.25.

6/24/2025

File #: 25-0359

TO: Honorable Mayor and Members of the City Council

THRU: Tom Kisela, City Manager

FROM: Sean deMetropolis, Fire Chief

1. SUBJECT

Authorize the purchase of specialized Emergency Medical Services equipment, supplies, and preventive maintenance services from Zoll Medical Corporation as the sole source provider.

2. SUMMARY

Request to authorize a blanket purchase order with Zoll Medical Corporation in the amount of \$40,000 for the purchase of emergency medical supplies, equipment and maintenance services for Fiscal Year 2025-2026.

3. RECOMMENDED ACTION

Approve the purchase of Emergency Medical Services equipment, supplies, and preventive maintenance from Zoll Medical Corporation in the amount of \$40,000 for Fiscal Year 2025-2026.

4. FISCAL IMPACT

The total expenditure for this purchase is \$40,000 and will be funded upon adoption of the Fiscal Year 2025-2026 budget through:

EMT Transport (125)	Safety Equipment and Uniforms	\$25,000
Proposition 172 (120)	Furniture, Machinery and Equipment	\$15,000

5. STRATEGIC PLAN GOALS

Goal 1: Maintain Strong Emergency and Safety Services

6. DISCUSSION AND BACKGROUND

The Fire Department procures medical supplies from multiple vendors, with Zoll Medical Corporation (Zoll) being a primary provider. Zoll is a sole source provider for many essential emergency medical service (EMS) equipment items in the department's inventory, including Automated External Defibrillators (AEDs), monitors, and other life-saving devices. These critical products enable our emergency response teams to deliver effective care in critical situations. The proprietary nature of this equipment requires us to maintain Zoll as our primary supplier, as they are uniquely equipped to provide the specialized products and materials needed to support the department's vital equipment.

The Fire Department recommends that the City Council approve a blanket purchase order of \$40,000 with Zoll for the purchase of specialized EMS supplies, equipment, and maintenance services, for which they are the sole source provider. The sole source letters provided by Zoll are provided as

attachments for reference.

7. ATTACHMENTS

- Zoll, AED Sole Source Letter 2025
- Zoll, X Series A Sole Source Letter 2025