



MOVING TRAFFIC FORWARD

To: City of Orange  
From: Corey Kelly  
Date: 4-8-26  
Re: Sole Source

To whom it may concern,

This letter is to verify that Econolite located at 1250 N. Tustin Ave., Anaheim, California 92807 is the sole developer, provider or manufacturer of any and all, "Econolite" and "Safetran" products in the state of California.

This would include:

1. **Plug-N-Go Cabinets and Hardwire:** TS1 and TS2
2. **Controllers: Cobalt® and Safetran 2070®.** This also includes any products or licensing that would be associated with Econolite proprietary products. Example: **ASC3®** or **EOS®** software upgrades can only be purchased through Econolite as the software is developed, registered, and licensed for use only by Econolite.
3. **System software: Centracs®, Centracs MOE®, Centracs SPM®.** Example: **Centracs®** software upgrades can only be purchased through Econolite as the software is developed, registered, and licensed for use only by Econolite.
4. **Autoscope® video detection: ENCORE®, Rack Vision Terra® and Vision®** are registered trademarks of Image Sensing Systems. Econolite is the sole distributor of **Autoscope®** products in the United States.
5. **Econolite Blue Series Cabinets.**
6. **In-ground wireless detection: Econolite-branded AccuSense® sensors, peripherals, and software.**
7. **Econolite Signals and Display Products**
8. **Econolite branded BIU's, Load Switches, Power Supplies, Zinc Blue UPS** and any other products with the **Econolite®** name.

If you have any questions concerning this matter, please contact me at (714) 273-4912.

We appreciate the opportunity for your business!

Thank You,

Corey Kelly  
Econolite