

#### **FY 21 General Fund Final Amounts**

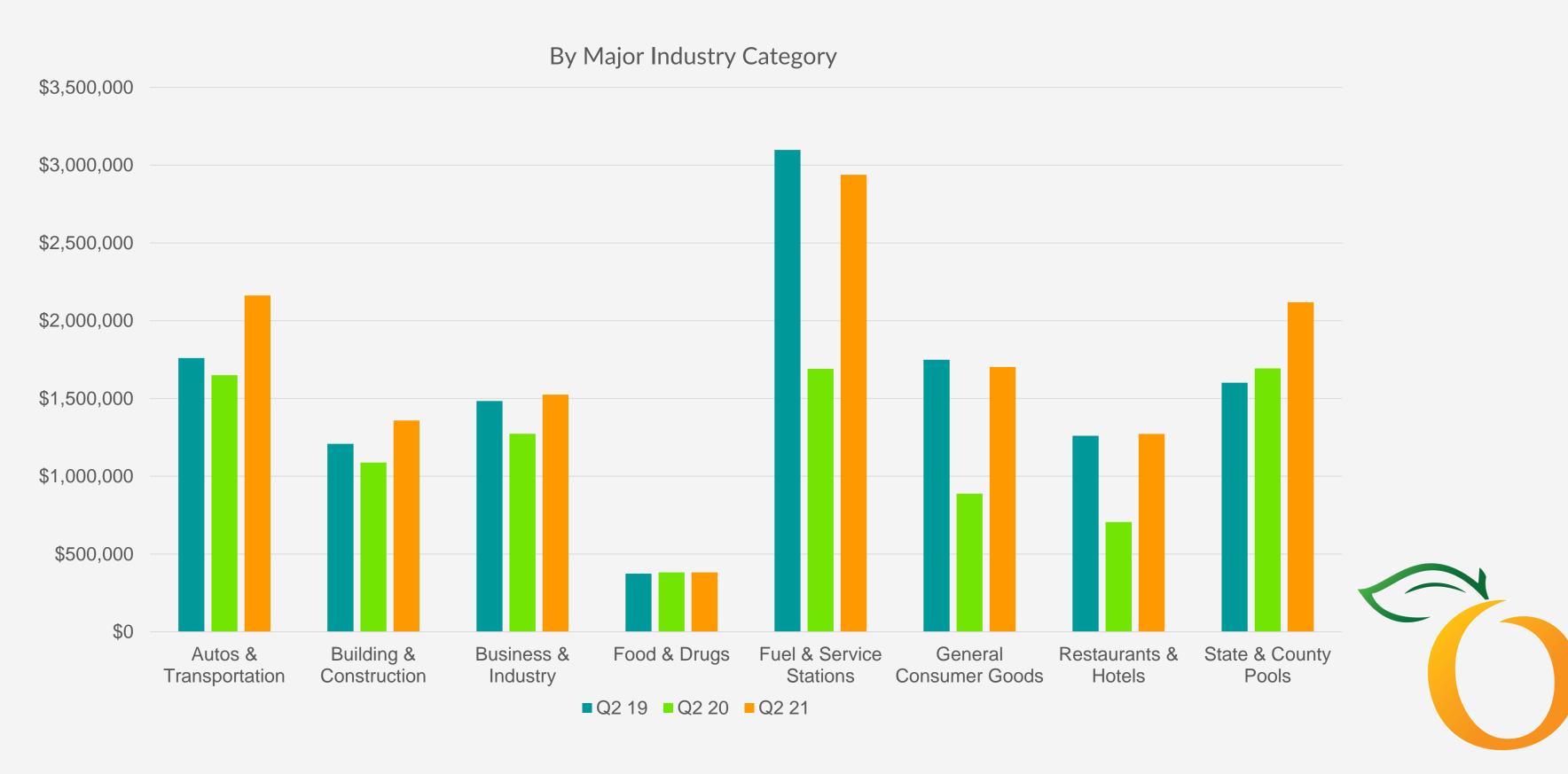
Unreserved Fund Balance at 6/30/2020		\$ 8,069,119
FY 2020-21 Revenues	\$ 126,143,226	
FY 2020-21 Transfers In	8,500,000	
FY 2020-21 Expenditures	(106,040,313)	
Net Revenues & Transfers In over Expenditures		28,602,913
Total Transfers Out		(5,900,000)
Unreserved Fund Balance at 6/30/2021		30,772,032
General Fund Contingency Reserve at 6/30/2021		15,667,960
Total General Fund Balance at 6/30/2021		\$ 46,439,992



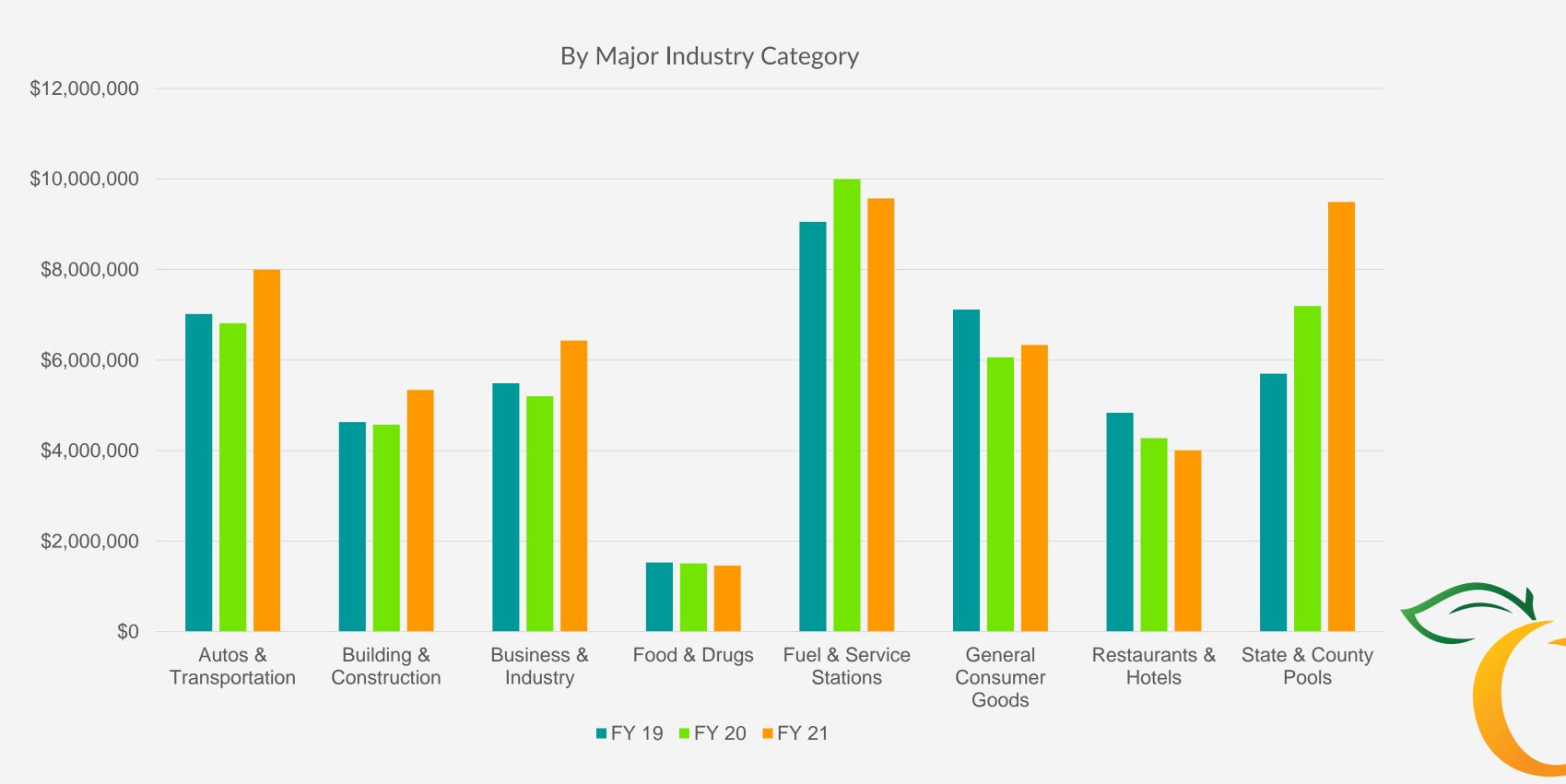
## FY 21 General Fund Revenues

	FY 21 Budget	FY 21 Actual	% Difference
Sales Tax	\$ 40,619,959	\$ 52,503,661	29.3%
Property Tax	43,958,186	46,227,725	5.2%
Transient Occupancy Tax	1,900,000	1,834,447	(3.5%)
Licenses & Permits	4,694,693	5,479,863	16.7%
Fees for Services	5,526,243	5,269,038	(4.7%)
Fines & Forfeitures	1,940,010	1,485,230	(23.4%)
Revenue from Other Agencies	1,103,833	2,912,033	163.8%
Other Revenues	7,749,539	10,431,229	34.6%
Total Revenues	\$ 107,492,463	\$ 126,143,226	17.4%

## 2<sup>nd</sup> Calendar Quarter Sales Tax



## Sales Tax by Fiscal Year



# FY 21 Expenditures

General Fund	FY 21 Final Budget	FY 21 Actual	Savings
Salaries & Benefits	\$ 102,988,158	\$ 88,155,948	\$ 14,832,210
Maintenance & Operations	15,602,451	13,653,811	1,948,640
Internal Costs	4,230,554	4,230,554	_
<b>Total General Fund Expenditures</b>	\$ 122,821,163	\$ 106,040,313	\$ 16,780,850

American Rescue Plan	F	FY 21 inal Budget	FY 21 Actual	Savings
Police Salaries & Benefits	\$	17,133,093	\$ 8,270,377	\$ 8,862,716
Fire Salaries & Benefits		10,616,859	5,513,610	5,103,249
Total ARP Expenditures	\$	27,749,952	\$ 13,783,987	\$ 13,965,965

NOTE: ARP savings are applied to FY 22 police & fire expenditures



#### **FY 22 General Fund Transfers**

Tuesday Out	Adopted	Proposed for	TOTAL
Transfers Out	with Budget	Mid-Year	TOTAL
Vehicle Replacement Fund (720)	\$ 3,200,000	\$ -	\$ 3,200,000
Computer Replacement Fund (790)	2,350,000	_	2,350,000
Emergency Medical Transportation Fund (125)	300,000	_	300,000
Business Investment Fund (115)	1,800,000	4,800,000	6,600,000
General Fund Contingency Reserve	5,000,000	_	5,000,000
Pension Stabilization Fund (760)	_	3,500,000	3,500,000
Capital Projects Fund (500)	_	7,000,000	7,000,000
Total Transfers Out	\$ 12,650,000	\$ 15,300,000	\$ 27,950,000

# FY 22 General Fund Update

Actual Unreserved Fund Balance at 6/30/2021		\$	30,772,032
FY 2021-22 Estimated Revenues	\$ 120,084,478		
FY 2021-22 Estimated Expenditures	(109,997,916)		
Encumbrances, Carryovers, Add'l Appropriations	(2,461,253)		
Net Revenues over Expenditures			7,625,309
Transfers Out Approved at Budget Adoption		(	12,650,000)
Transfers Out Proposed for Mid-Year			15,300,000)
Estimated Unreserved Fund Balance at 6/30/2022			10,447,341
General Fund Catastrophic Reserve at 6/30/2022			20,667,960
Estimated Total General Fund Balance at 6/30/2022		\$	31,115,301



# Reserve Policy

Reserve	FY 22 Policy Minimum	6/30/22 Projected with Proposed Transfers	
General Fund Contingency Reserve	\$ 20,617,395	\$ 20,667,960	
Building Records Management Fee Fund	-	384,646	
Business Investment Fund	_	3,289,039	
Capital Projects Fund	1,032,046	8,428,281	
Vehicle Replacement Fund	2,224,236	4,334,455	
Major Building Improvements Fund	_	50,179	
Computer & Technology Replacement Fund	1,084,081	1,553,616	
Pension Stabilization Fund/EE Accrued Liability	_	7,765,334	
Unreserved General Fund Balance	-	10,447,341	
City Council Discretionary Reserve	\$ 37,260,353	\$ 56,920,851	



## FY 23 Preliminary Expenditures

FY 2021-22 Budgeted Expenditures	\$ 110,000,000
Known Cost Changes:	
Negotiated Labor Cost Increases	1,950,000
POB Debt Service Increase	860,000
CalPERS Normal Cost Decrease	(190,000)
Add Back Police/Fire Salaries & Benefits Paid by ARP	14,200,000
Preliminary FY 2022-23 Expenditures	\$ 126,820,000



## **Pension Obligation Bond Performance**

Fiscal Year	UAL Payment with No POB	POB + Revised UAL Payment	Savings
2020-21	\$ 19,300,000	\$ 19,300,000	\$ -
2021-22	21,525,000	15,760,000	5,765,000
2022-23	23,650,000	18,160,000	5,490,000
2023-24 (projected)	24,850,000	17,750,000	7,100,000
TOTAL SAVINGS			\$ 18,355,000

Updated for June 30, 2020 actuarial valuation and projected effect of FY 20-21 CalPERS investment return of 21.3% and expected decrease in discount rate to 6.8%.



#### **Recommended Actions**

- Fiscal Year 2020-21 Clean Up Items
  - Appropriation of \$551,773 for Navigation
     Center Funding from SB 2 Funds
    - Prior City Council action authorized City's participation appropriation was not adopted
  - Appropriation of \$95,965 for Countywide 800 MHz System
    - Cost increases in the system received FY 21 bill as part of year-end close
  - Transfer of \$805,003.02 to move costs associated with the Fire Station HQ project from former RDA funds to the City Infrastructure Bond fund
    - To move costs reimbursed by the bond prior to its issuance

- Fiscal Year 2021-22
  - Appropriation of \$138,000 to unfreeze Police Sergeant position (General Fund)
  - Appropriation of \$29,163 to add part-time position in City Clerk's office (General Fund)
  - Appropriation of \$573,935 for FY 22
     Navigation Center operation costs (SB 2 Fund)
- Actions related to proposed transfers will be recommended at mid-year