



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.: FS12-19

Date Prepared: 09/16/21

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency: City of Orange	Contractor: South Coast Fire Equipment/Pierce Manufacturing
Contact Person: Doug Yates	Prepared By: Kevin Newell
Phone: 714-288-2506	Phone: 909-673-9900
Fax:	Fax:
Email: dyates@cityoforange.org	Email: orders@southcoastfire.net

Product Code: FS19VA11	Description: Pierce Arrow Chassis, 4-Door Full Tilt Aluminum Cab, Formed Aluminum Body, Single Axle, 107' Trac
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$1,327,786.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			\$230,799.00
Subtotal B:			\$230,799.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			\$47,134.00
Subtotal C:			\$47,134.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 3.02%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered: 1	X Subtotal of A + B + C:	1605719	=	Subtotal D:	\$1,605,719.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) **Subtotal E:** \$2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Performance Bond	\$3,612.87	Tire Fee	\$14.00
100% Pre-Payment Discount	-\$42,541.00		
Sales Tax	\$121,146.30	Subtotal F: \$82,232.17	

Delivery Date: 17-19 months **G. Total Purchase Price (D+E+F):** \$1,689,951.17