

City of Orange

Investment Advisory and Management Services

November 3rd, 2021

Mia Corral Brown Senior Relationship Manager Jayson Schmitt, CFA
Deputy CIO

Christopher McCarry, AIF Senior Portfolio Strategist



Topics for Discussion



SECTION 1

Partnering With Chandler Asset Management

SECTION 2

What We've Learned About City of Orange

SECTION 3

Client Service, Compliance & Reporting

SECTION 4

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SECTION 5

Biographies & Disclosures



Partnering With Chandler Asset Management



Dedicated Engagement Team Working for City of Orange





City Staff

City Council

Your Assigned Team



Supported by 30 Additional Professionals:

Investment Management, Compliance, Operations, Client Service and Administration

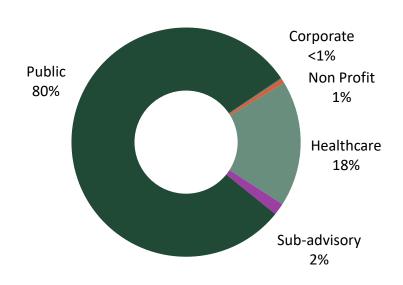
Specializing in Investment Management for Public Agencies



"We believe if we do what is right for our clients, our own success will follow."

- California Based, Independent & Employee-Owned
 - Fixed income specialist since 1988
 - Founded by public investment professionals
 - Serve institutions with public sector focus, including management of \$7 billion for fifty-eight (58) California cities
 - Headquartered in San Diego, CA
- Custom Investment Programs
 - Investment solutions based on your risk profile and return goals
 - Strategies for operating, short- and long-term reserves
 - Direct contact with investment management team
- Stable Team of Investment Professionals
 - Team of investment professionals average over two decades portfolio management experience
 - Disciplined, repeatable investment philosophy and process
 - Proprietary investment analysis

Assets Under Management \$23.6 Billion



Lasting Partnerships with Southern California Neighbors



Chandler's strong client retention rate is a testament to our commitment to our clients.

Inland Area Clients	Los Angeles Area Clients	Orange County Clients
City of Chino Hills	Alameda Corridor Trans. Authority	City of Brea
Coachella Valley Water District	City of Agoura Hills	City of Buena Park
City of Corona	City of Bell	City of Costa Mesa
Eastern Municipal Water District	City of Camarillo	East Orange County Water District
Elsinore Valley Municipal Water District	City of El Monte	City of Fountain Valley
City of Indio	City of Gardena	City of La Habra
City of Menifee	City of La Mirada	City of Mission Viejo
City of Moreno Valley	City of Long Beach	Moulton Niguel Water District
City of Palm Springs	Los Angeles County Metro. Trans. Authority	City of Newport Beach
City of Perris	City of Pico Rivera	Orange County Sanitation District
Rancho California Water District	City of Pomona	Orange County Transportation Authority
City of Riverside	Three Valleys Municipal Water District	City of San Clemente
San Bernardino Municipal Water Department	Upper San Gabriel Mun. Water District	City of San Juan Capistrano
City of San Jacinto	Walnut Valley Water District	South Coast Water District
Temescal Valley Water District	West Basin Municipal Water District	Transportation Corridor Agencies
West Valley Water District	West San Gabriel Schools JPA	City of Tustin
Western Municipal Water District	Whittier Area Schools Insurance Authority	City of Westminster

We Collaborate With You On All Aspects of Your Investment Program



Chandler is committed to executing your scope of services so that you can fulfill your mission to continue to provide effective and efficient financial planning





What We've Learned about City of Orange



Observations on the City of Orange's Investment Policy



The City's Investment Policy is well written. If hired, we would like to discuss the following with the goal of adding diversification, limiting risk, and increasing the potential for risk-adjusted returns over a market cycle in the portfolio.

Increase Diversification through the use of:

- Pass-Through Securities (asset-backed and mortgage-backed securities) as well as Supranational debt.
- Review and discuss maximum portfolio limitations of Medium-Term Notes and Commercial Paper to be in alignment with code.

Risk Mitigation language:

Consider adding limitations on callable securities as a percentage of assets in the portfolio.

Prohibited Investments:

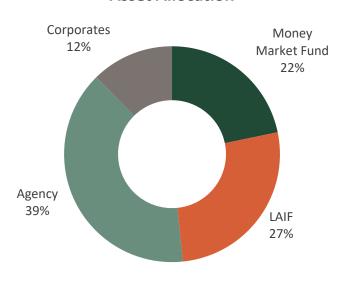
Consider the inclusion of language from the passing of Senate Bill 998 permitting investments in securities backed by the U.S. Government that could result in a zero- or negative-interest accrual if held to maturity, sunsetting in 2026.

City of Orange Portfolio as of May 31, 2021

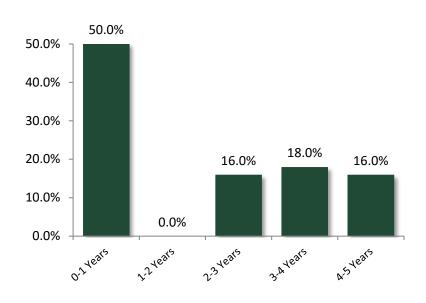


City of Orange's Portfolio Characteristics		
Total Market Value:	\$155,641,634	
Yield To Maturity:	0.47%	
Weighted Average Maturity:	1.80 years	

Asset Allocation



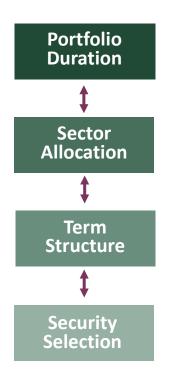
Maturity Distribution



Adding Value and Controlling Risk



Four Key Elements of Our Approach



Constraining portfolio duration relative to the benchmark

Strategic allocations to key sectors, with value-based rotation

Positioning securities along the yield curve to capture value across maturities

Selecting bonds that we believe are undervalued and offer the greatest potential for risk-adjusted return

Approach to Building an Optimal Investment Program



Initial Steps



Ongoing Management

- Credit analysis of security issuers and financial institutions
- Asset-liability management
- Broker/dealer due diligence and relations
- Consistent application of a disciplined, conservative investment process. Our approach focuses on:
 - Safety of principal*
 - Appropriate levels of liquidity
 - Diversification of risk

- Compliance with legal requirements, policies, and objectives
- Generating market yield and return

Segmenting the Portfolios for Optimal Structure of Funds





The City's Portfolios

Liquidity Portfolio

- Local Agency Investment Fund (LAIF)
- Matching maturities to known expenditures
- Invest in high-quality short-term securities permitted by State Code and the **Investment Policy**

Reserve Portfolio

- Targeted generally to a higher duration to enhance the potential to increase earning
- Invest in high-quality securities allowed by State Code and the Investment Policy
- Consider customized investment solutions for operating, project, restricted bond reserves and longer-term funds

Chandler's Composite Strategies as of June 30, 2021

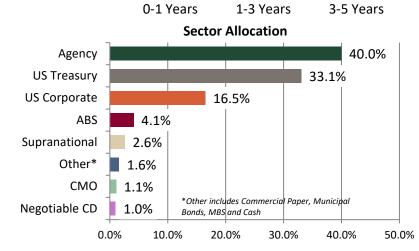


Limited Maturity (1-3 Year)

Average Final Maturity	2.00
Average Duration	1.86
Average Market Yield	0.31%
Average Quality (S&P)	AA+
Average Coupon	1.39%

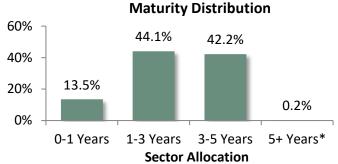
Maturity Distribution

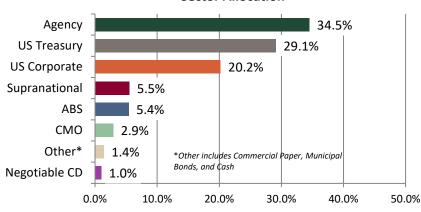
69.2% 80% 60% 40% 20.8% 10.0% 20% 0%



Short Term Bond (1-5 Year)

Average Final Maturity	2.78
Average Duration	2.57
Average Market Yield	0.48%
Average Quality (S&P)	AA
Average Coupon	1.63%





Based on Chandler's Limited Maturity and Short Term Bond composite characteristics as of 06/30/2021.*The Short Term Bond composite includes clients whose investment policy permits securities with maturities beyond five years. Credit Quality equivalent of composite/average of S&P, Moody's and Fitch ratings; "A" category includes "A-1" rated money market securities. The composite characteristic information presented above is supplemental information pursuant to GIPS®. There is no quarantee that investment in any of these styles will result in characteristics similar to those that appear in this presentation due to changes in economic conditions and other market factors. Past characteristic is not indicative of future results. Please see the GIPS Composite Reports at the end of this presentation for complete details. Chandler Asset Management | 13

Representative Client Portfolios as of June 30, 2021



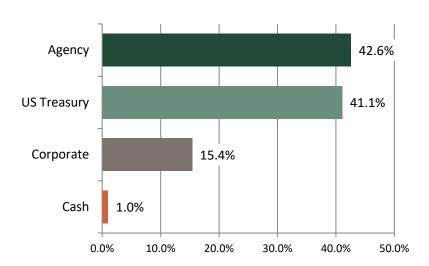
Sample Client #1

- Sample client portfolio using 1-5 year strategy
 - Target duration of 2.5 years
- Client's portfolio follows investment policy similar to that of the City of Orange
- Average market yield to maturity: 0.44%.

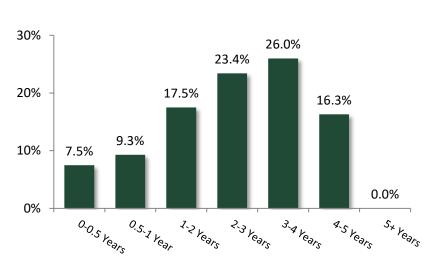
Characteristics		
Average Modified Duration:	2.50 years	
Average Purchase YTM:	1.55%	
Average Market YTM:	0.44%	
Average S&P/Moody Rating:	AA+/Aa1	

Portfolio characteristics as of 6/30/2021

Sector Allocation



Maturity Distribution



Portfolio characteristics based on representative client portfolio managed by Chandler Asset Management using Short Term Bond Strategy as of 06/30/21. References to portfolio allocation, asset types or, specific securities are examples of securities held in a portfolio and are not intended to be, and should not be interpreted as an offer, solicitation, or recommendation to purchase or sell any financial instrument, an indication that the purchase of such securities was or will be profitable, or representative of the composition or performance of the portfolio. There is no quarantee that investment in these styles will result in characteristics similar to those that appear in this presentation due to changes in economic conditions and other market factors. The information contained in this sample presentation was obtained from sources we believe to be reliable, but we do not guarantee its accuracy and are subject to change without notice. Past performance is not indicative of future success. Please see disclosures at the end of this presentation. Chandler Asset Management | 14

Representative Client Portfolios as of June 30, 2021



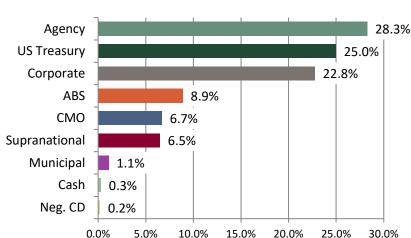
Sample Client #2

- Sample client portfolio using 1-5 year strategy
 - Target duration of 2.5 years
- Client's portfolio includes all securities permitted by California Government Code
- Average market yield to maturity: 0.51%.

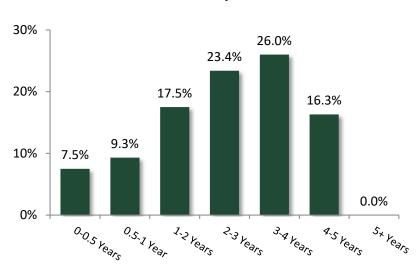
Characteristics		
Average Modified Duration:	2.61 years	
Average Purchase YTM:	1.64%	
Average Market YTM:	0.51%	
Average S&P/Moody Rating:	AA/Aa1	

Portfolio characteristics as of 6/30/2021

Sector Allocation



Maturity Distribution



Portfolio characteristics based on representative client portfolio managed by Chandler Asset Management using Short Term Bond Strategy as of 06/30/21. References to portfolio allocation, asset types or, specific securities are examples of securities held in a portfolio and are not intended to be, and should not be interpreted as an offer, solicitation, or recommendation to purchase or sell any financial instrument, an indication that the purchase of such securities was or will be profitable, or representative of the composition or performance of the portfolio. There is no quarantee that investment in these styles will result in characteristics similar to those that appear in this presentation due to changes in economic conditions and other market factors. The information contained in this sample presentation was obtained from sources we believe to be reliable, but we do not guarantee its accuracy and are subject to change without notice. Past performance is not indicative of future success. Please see disclosures at the end of this presentation. Chandler Asset Management | 15

Solutions to Meet Your Long-Term Goals



Chandler Investment Styles

10-Year Gross of Fee Performance (Hypothetical) June 2011 – June 2021

Investment Styles	Portfolio Duration	Annualized Total Return 10 Year Period (Net of Fee)	10-Year Growth of \$100 Million Portfolio (Net of Fee)	Chandler Added Value Over LAIF \$100 Million Portfolio (Net)
LAIF	0.80	0.85%	\$108.8 million	N/A
Chandler's Limited Maturity (1-3 Year)	1.86	1.38%	\$114.7 million	\$5.9 million
Chandler's Short Term Bond (1-5 Year)	2.57	1.76%	\$119.1 million	\$10.3 million

^{*}Net performance for Chandler investment styles based on sample fee of 7.5 basis points (0.075 of 1%) relative to LAIF. LAIF returns include an administrative fee charged to investors by the California State Treasurer. LAIF duration estimated based on average maturity in days, as of 06/30/2021, divided by 365 days. Performance shown is hypothetical for a \$100 million portfolio and not based on an actual client's account. Performance for Chandler's Limited Maturity and Short Term Bond strategies has been calculated using historical composite performance compared to LAIF. Performance shown is gross of fees and other expenses, which will reduce performance. Past performance is not a quarantee of future results. All investment strategies have the potential for profit or loss. Market conditions or economic factors may alter the performance and results of a portfolio. Please see the GIPS Composite Reports and disclosures at the end of this presentation for further details. For one-on-one presentation only.



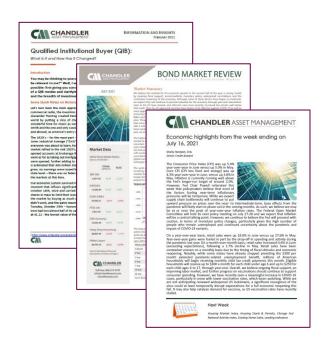
Client Service, Compliance & Reporting



Insights through Training, Events and Publications



Educational Materials and Industry Presentations



- **Weekly Economic Highlights**
- **Monthly Bond Market Summary**
- **In-Depth Insights via Chandler White Papers**
- **Online Educational Webinars**



Educational Case Study

We conduct formal training with City staff every time we meet on a myriad of topics. We will do the same for City of Orange, if requested.

Transparency through Reporting and Communication



Consolidated reporting

Provides an aggregate view of the entire investment program

Monthly statements available by the 3rd business day

- Reports designed for use by management
 - Portfolio summary, compliance statement, reconciliation summary, holdings report, transactions ledger, income earned, cash flow report

Quarterly reports in person with investment management team

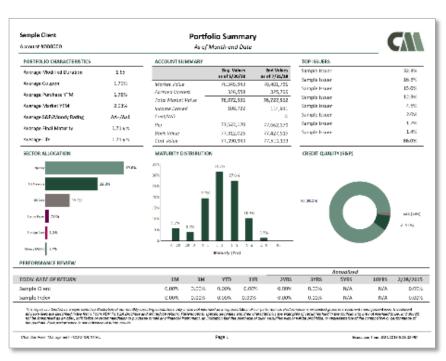
- **Economic overview**
- Account profile
 - Objectives and compliance statement
 - Portfolio summary, sector distribution, issuer report, quality distribution, duration distribution and investment performance
- Holdings report, transactions Ledger

Annual Reporting

GASB 40 and 72

This sample report is being provided for illustrative purposes to demonstrate Chandler Asset Management's reporting capabilities. References to specific securities and their characteristics are examples of securities held in the portfolio and are not intended to be, and should not be interpreted as an offer, solicitation or recommendation to purchase or sell any financial instrument, an indication that the purchase of such securities was or will be profitable, or representative of the composition or performance of the portfolio. The information contained in this sample presentation was obtained from sources we believe to be reliable, but we do not guarantee its accuracy.

24/7 Online Access to City's Portfolio via the Chandler **Client Portal**



Compliance with Investment Policy

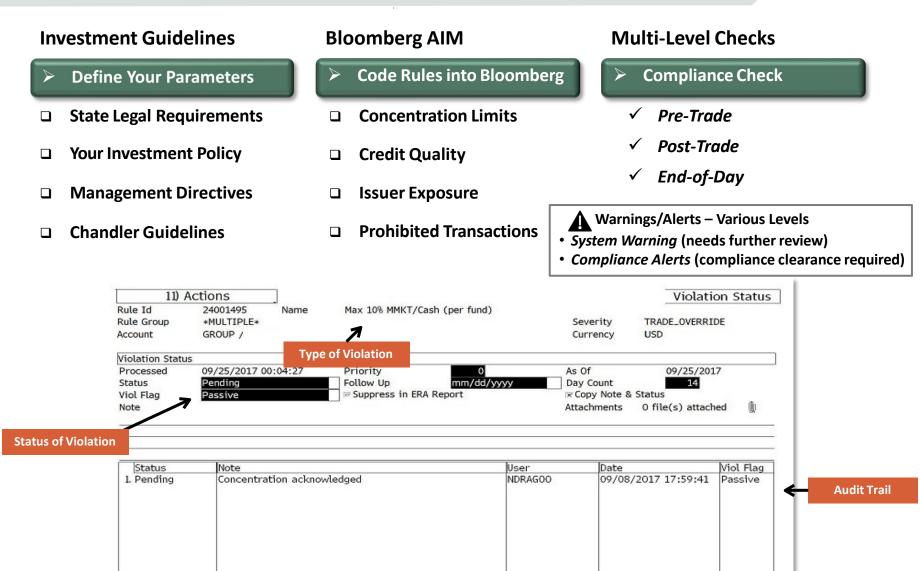


Assets managed by Chandler Asset Management are in full compliance with California Government Code and with the Client's investment policy.

Category	Standard	Comment
Treasury Issues	No limitation	Complies
Agency Issues	No limitation	Complies
Supranationals	30% maximum; 5% max issuer; 5 years max maturity; Issued by IBRD, IFC, or IADB only; "AA" rated or higher by a NRSRO	Complies
Banker's Acceptances	40% maximum; 5% max issuer; <180 days maturity; A-1 rated equivalent by at least two NRSROs; "A" rated or better by two NRSROs on long-term debt	Complies
Commercial Paper	25% maximum; 5% max issuer; <270 days maturity; A-1 rated or higher by at least two NRSROs; "A" rated or higher by two NRSROs on long-term debt; Issuer is a corporation organized and operating within U.S. with assets in excess of \$500 million	Complies
Negotiable Certificates of Deposit	40% maximum; 5% max issuer; <180 days maturity; A-1 rated equivalent by at least two NRSROs; "A" rated or better by two NRSROs on long-term debt	Complies
Medium Term Notes	30% maximum; 5% max issuer; "A" rated or better by two NRSROs	Complies
Money Market Mutual Funds	20% maximum; 10% per fund; Highest rating by two NRSROs	Complies
Federally Insured Certificates of Deposit (CDs)/Time Deposit (TDs)	20% maximum (combined FDIC insured and collateralized TD/CD)	Complies
Collateralized Certificates of Deposit (CDs)/Time Deposit (TDs)	20% maximum (combined FDIC and collateralized TD/ CD); A-1, or higher by 2 NRSROs; "A" rated or higher by two NRSROs, if long-term debt	Complies
Mortgage Pass-throughs, CMOs and Asset Backed Securities	20% maximum; 5% max issuer; "AA" rated or higher by a NRSRO; "A" rated issuer or higher by a NRSRO; 5 years max maturity	Complies
Local Agency Investment Fund (LAIF)	Program limitation; Currently not used by investment adviser	Complies
Repurchase Agreement	1 year max maturity; 102% collateral; Currently not used by investment adviser	Complies
Prohibited Securities	Inverse floaters; Ranges notes, interest-only strips from mortgaged backed securities; Zero interest accrual securities	Complies
Max Per Issuer	5% (except U.S. government, its Agencies and GSEs, Money Market Fund or LGIP)	Complies
Maximum maturity	5 years	Complies

Ensuring Compliance through Multi-Step Process

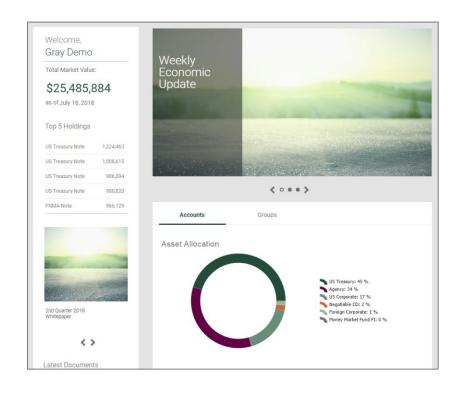




Chandler's Online Client Portal



- Accessing Your Information. Access the Chandler Client Portal at any time through Chandler's website.
- Mobile-Enabled Website. The Chandler Client Portal is also designed to be viewed on mobile devices, including smart phones and tablets.
- Customizable Holdings Reports. Holdings Reports can be customized to display only the information you need. Add, delete, reorder, and group columns by simply dragging headers and the layout will save to your login profile.
- **Security Details.** Access detailed information about a specific holding in your portfolio using the hyperlink on each position.



- **Exporting Customized Fields.** Export the fields you need into a format that is compatible with your accounting systems.
- **Documents.** View available documents posted by Chandler in one area with advanced searching capabilities by document type and date. Holdings files in excel format and trade tickets (if requested) will be available daily. Monthly Statements in PDF format, as well as Holdings and Income Earned files in excel format, will be available monthly.

Transitioning the City's Investment Program



Sample Transition Timeline

Week 1	Week 1-2	Week 2-3	Week 3-4
Establish the Account	Kick-off Meeting	Review Investment Recommendations and Reporting	Investment of Funds
 Notice of award Execute investment management agreement Complete new account documents Review investment policy and existing portfolio 	 Hold Kick off meeting Select appropriate benchmark Establish authority Written documentation of all decisions 	 Detailed plan for investing of assets Set up reporting and prepare account statements Access to the Chandler Client Portal 	The City approves investment planMake initial investments

Why Hire Chandler - The Chandler Difference



Expertise.

Since the inception of our firm 1988, we have been and continue to be thought-leaders in managing and reporting on public agency portfolios.

Independence.

We are 100% employee-owned with no conflicts of interest from other divisions such as brokerage, banking, insurance, or financial advisory.

Process.

Our investment team has developed proprietary tools and processes for structuring and managing fixed income portfolios.

Customization.

We provide investment solutions designed to meet the specific objectives and policies of the City of Orange.

Team Approach.

Our professionals will serve the City as a local, neighboring entity from our headquarters in San Diego. Our team approach draws from the collective wisdom and expertise of our staff, who have worked together to guide portfolios successfully through challenging markets.



Appendix



Fees Proposed for Investment Management Services



Chandler Fees for City of Orange*

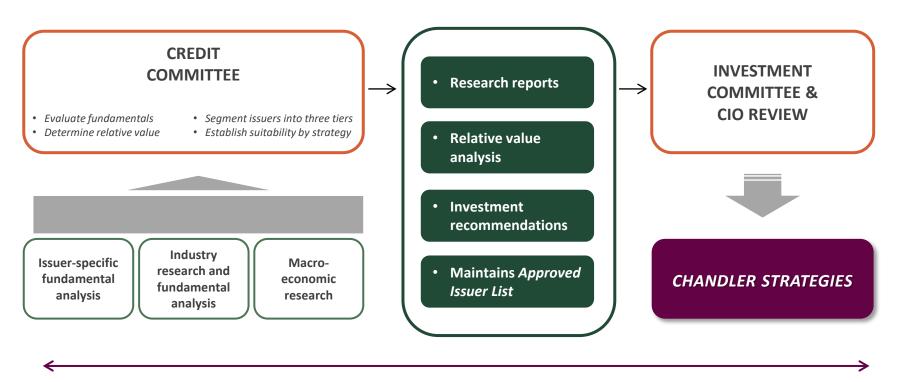
Assets Under Management	Annual Asset Management Fee
First \$50 million	0.09 of 1% (9 basis points)
Next \$50 million	0.06 of 1% (6 basis points)
Assets over \$100 million	0.04 of 1% (4 basis points)

An example of the above fee schedule applied to different asset levels:

Total Assets Under Management	Annual Fee in Basis Points	Annual Fee in \$ dollars
\$50 million	9.0 basis points	\$45,000
\$75 million	8.0 basis points	\$60,000
\$100 million	7.5 basis points	\$75,000
\$125 million	6.8 basis points	\$85,000

Chandler's Credit Process





Chandler's Credit Committee provides continuous oversight and monitoring of credit issues and issuers



Biographies & Disclosures



Biographies



Jayson Schmitt, CFA

Deputy CIO

Jayson Schmitt is Deputy CIO at Chandler Asset Management. Jayson's expertise have been instrumental in the development and integration of quantitative analytic tools for the portfolio management process. He currently serves as Co-Chair of the Quantitative Analysis and Sector Committee and serves on the firm's Executive Management Team. Prior to joining the firm in 1995, Jayson was a Financial Analyst with USA Federal Credit Union. He originally joined the firm as an Operations Manager and was promoted to Portfolio Manager in 2003. Jayson earned his B.A. in economics from San Diego State University. He is a member of the CFA Society of San Diego and holds the designation of Chartered Financial Analyst.

Mia Corral Brown

Senior Relationship Manager

Mia Corral joined the firm in 2004 and has 22 years of experience providing client service to both institutional and public sector clients. Mia's area of focus is on the development of client relationships in the public sector and she serves as relationship manager for existing clients throughout Southern California. Prior to joining the firm in 2004, Mia was an Assistant Marketing Manager at Nicholas-Applegate Capital Management. Mia earned her B.A. in speech communication with an emphasis in business communications from San Diego State University. She is an active member of the California Society of Municipal Finance Officers, the Government Finance Officers Association, the California Municipal Treasurers Association and the California Association of Joint Power Authorities. She is also a founding member and past Board of Directors member for the San Diego Chapter of Women in Public Finance.

Christopher McCarry, AIF

Senior Portfolio Strategist

Christopher McCarry is a member of the Investment Management Team and participates actively in the portfolio management process as well as builds and maintains client relationships. As a portfolio strategist, Chris focuses on identifying and communicating key investment related themes and trends for implementation into fixed income strategies for local government and institutional clients. Chris has worked in the investment industry since 2001 with a diverse background in financial services. In his most recent role prior to Chandler, he was the Regional Vice President for Zack's Investment Management focusing on retail sales for the West Coast Territory. Chris earned his BA in both International Relations (Latin America Focus) and Spanish. He holds his Accredited Investment Fiduciary (AIF®) designation.

Kara Raynor-Sanchez

Client Service Director

Kara Raynor-Sanchez is Client Service Director and oversees the daily responsibilities of the Client Service team including client communication, client reporting and review/processing of client requested account activity. Kara collaborates with all departments at Chandler to respond to accountrelated questions and changes, as well as coordinates the onboarding process of new client accounts. She assumed the role of Client Service Director in 2019. Kara joined Chandler as an administrative associate in 2012. She graduated with her B.A. in communication, emphasis in public relations from University of the Pacific and earned her M.A. in communication from San Diego State University. Kara earned the CFA Institute's Investment Foundations Certificate (formerly Claritas Investment Certificate) in 2013.

GIPS® Compliant Verification Statement





Verification Report

Chandler Asset Management, Inc. 6225 Lusk Boulevard San Diego, CA 92121

We have verified whether Chandler Asset Management, Inc. (the "Firm") has, for the periods from July 1, 1997 through March 31, 2020, established policies and procedures for complying with the Global Investment Performance Standards (GIPS®) related to composite and pooled fund maintenance and the calculation, presentation, and distribution of performance that are designed in compliance with the GIPS standards, as well as whether these policies and procedures have been implemented on a firm-wide basis. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

The Firm's management is responsible for its claim of compliance with the GIPS standards and the design and implementation of its policies and procedures. Our responsibilities are to be independent from the Firm and to express an opinion based on our verification. We conducted this verification in accordance with the required verification procedures of the GIPS standards, which includes testing performance on a sample basis. We also conducted such other procedures as we considered necessary in the circumstances.

In our opinion, for the periods from July 1, 1997 through March 31, 2020, the Firm's policies and procedures for complying with the GIPS standards related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been, in all material respects:

- Designed in compliance with the GIPS standards, and
- Implemented on a firm-wide basis.

This report does not relate to or provide assurance on any specific performance report of the Firm or on the operational effectiveness of the Firm's controls or policies and procedures for complying with the GIPS standards.

Adviser Compliance Associates, LLC

Adviser Compliance Associates, LLC ACA Performance Services Division October 22, 2020

GIPS® Composite Report: Limited Maturity



Annual Rates of Return	2010 through 2020
------------------------	-------------------

		Returns		3 Year Annualized		Dispersion	n Assets			
Year	Total	Total		Standard Deviation		Asset Wtd	Number of	Composite	% of Firm	Firm
End	Gross	Net	Index	Composite	Index	Std. Dev.	Portfolios	(MM)	Assets	(MM)
2010	2.96%	2.70%	2.35%	n/a	n/a	0.38%	8	201	3.50%	5,755
2011	1.88%	1.62%	1.55%	1.02%	1.02%	0.31%	9	222	3.74%	5,929
2012	1.16%	0.91%	0.43%	0.78%	0.73%	0.06%	15	474	7.37%	6,431
2013	0.30%	0.05%	0.36%	0.59%	0.50%	0.08%	18	797	11.12%	7,165
2014	0.87%	0.61%	0.62%	0.54%	0.43%	0.09%	21	879	9.88%	8,894
2015	0.74%	0.49%	0.54%	0.63%	0.56%	0.07%	27	1,328	11.31%	11,747
2016	1.11%	0.86%	0.88%	0.74%	0.76%	0.06%	31	1,081	8.39%	12,882
2017	0.85%	0.60%	0.43%	0.71%	0.74%	0.08%	32	1,178	8.60%	13,698
2018	1.69%	1.44%	1.59%	0.77%	0.85%	0.03%	31	1,905	11.51%	16,551
2019	3.87%	3.61%	3.55%	0.84%	0.94%	0.08%	39	2,653	13.57%	19,552
2020	3.25%	3.00%	3.12%	0.92%	1.21%	0.12%	39	2,713	12.21%	22,227

Chandler Asset Management claims compliance with the Global Investment Performance Standards (GIPS*) and has prepared and presented this report in compliance with the GIPS standards.

Chandler Asset Management has been independently verified by ACA Performance Services for the period of July 1, 1997 through March 31, 2020. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

- 1. Chandler Asset Management is an independent investment adviser registered as such with the Securities and Exchange Commission under the Investment Adviser's Act of 1940. Registration with the SEC does not imply a certain level of skill or training. Since 1988, Chandler Asset Management has provided fixed income investment management services to the public sector, as well as to foundations, endowments, individuals and corporations. A complete list and description of all of the firm's composites is available upon request.
- 2. The Limited Maturity Composite is a composite of individually managed accounts with an average modified duration approximately equal to the modified duration of the ICE BofA 1-3 Year US Treasury Index and a final stated maturity of individual securities of five years. The minimum account size required to be included in this composite is \$2 million. This composite was created September 1988. The name of this composite was changed from Short-Term Fixed Income effective June 30, 2009.
- 3. The ICE BofA 1-3 Year US Treasury Index tracks the performance of US dollar-denominated sovereign debt publicly issued by the US government in its domestic market. Qualifying securities must have at least one year remaining term to final maturity and less than three years remaining term to final maturity, a fixed coupon schedule, and a minimum amount outstanding of \$1 billion. Qualifying securities must have at least 18 months to final maturity at the time of issuance. Indexes are referred to for comparative purposes only and are not intended to parallel the risk or investment style of the portfolios in the Composite. Indexes do not utilize leverage. Index calculations do not reflect fees, brokerage commissions or other expenses of investing. Investors may not make direct investments into any index. Index data contained herein (and all trademarks related thereto) are owned by the indicated index provider, and may not be redistributed. The information herein has not been approved by the index provider.
- 4. Valuations are computed and performance reported in U.S. Dollars.
- 5. Performance is calculated using a time-weighted total rate of return, which links performance monthly, and is reported gross of investment management fees and custodial fees, but after all trading expenses. Results reflect the reinvestment of income, dividends and other earnings, and include realized and unrealized gains and losses and interest accrued through the last day of each month. Results do not reflect the potential impact of taxes. Past performance is not indicative of future results. Fees charged by Chandler Asset Management will reduce performance.
- 6. Net-of-fees performance returns are calculated by reducing the monthly gross performance by one-twelfth (1/12) of the actual maximum applicable fee of 0.25%, which is representative of our current fee schedule for this composite. These monthly returns are then geometrically linked to produce annual returns which are presented before custodial fees but after management fees and all trading expenses. Fees are negotiable and additional information regarding Chandler's fees is included in our Part 2A of Form ADV.
- 7. Dispersion is calculated using the asset weighted standard deviation of annual gross returns of those portfolios that were included in the composite for the entire year. For years when less than six portfolios were included in the composite for the full year, no dispersion measure is presented. The three-year annualized standard deviation measures the variability of the composite gross returns and the benchmark returns over the preceding 36-month period. Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.
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GIPS® Composite Report: Short Term Bond



Annual Rates of Return 20	010 through 2020
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		Returns		3 Year Annualized Standard Deviation		Dispersion	Assets			
Year	Total	Total				Asset Wtd	Number of	Composite	% of Firm	Firm
End	Gross	Net	Index	Composite	Index	Std. Dev.	Portfolios	(MM)	Assets	(MM)
2010	3.97%	3.70%	3.46%	n/a	n/a	0.11%	33	1,906	33.12%	5,755
2011	2.90%	2.64%	3.19%	1.47%	1.65%	0.07%	32	1,866	31.48%	5,929
2012	1.80%	1.54%	0.98%	1.18%	1.27%	0.26%	38	2,133	33.17%	6,431
2013	0.04%	-0.21%	-0.16%	1.02%	1.10%	0.08%	39	2,168	30.26%	7,165
2014	1.42%	1.17%	1.24%	0.96%	0.99%	0.07%	40	2,325	26.14%	8,894
2015	1.15%	0.90%	0.96%	1.11%	1.18%	0.07%	44	3,403	28.97%	11,747
2016	1.30%	1.04%	1.08%	1.24%	1.39%	0.05%	49	4,131	32.07%	12,882
2017	1.08%	0.83%	0.67%	1.19%	1.34%	0.11%	48	3,783	27.62%	13,698
2018	1.53%	1.27%	1.55%	1.22%	1.40%	0.05%	48	3,485	21.06%	16,551
2019	4.55%	4.29%	4.19%	1.22%	1.39%	0.19%	55	5,199	26.59%	19,552
2020	4.43%	4.17%	4.22%	1.32%	1.70%	0.11%	59	6,234	28.05%	22,227

Chandler Asset Management claims compliance with the Global Investment Performance Standards (GIPS*) and has prepared and presented this report in compliance with the GIPS standards.

Chandler Asset Management has been independently verified by ACA Performance Services for the period of July 1, 1997 through March 31, 2020. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

- 1. Chandler Asset Management is an independent investment adviser registered as such with the Securities and Exchange Commission under the Investment Adviser's Act of 1940. Registration with the SEC does not imply a certain level of skill or training. Since 1988, Chandler Asset Management has provided fixed income investment management services to the public sector, as well as to foundations, endowments, individuals and corporations. A complete list and description of all of the firm's composites is available upon request.
- 2. The Short Term Bond Composite is a composite of individually managed accounts with an average modified duration approximately equal to the modified duration of the ICE BofA 1-5 Year US Treasury & Agency Index and a maximum final stated maturity of individual securities of five years. The minimum account size required to be included in this composite is \$2 million. This composite was created in September 1995. The name of this composite was changed from 1-5 Year Government Fixed Income effective June 30, 2009.
- 3. The ICE BofA 1-5 Year US Treasury & Agency Index tracks the performance of US dollar denominated US Treasury and nonsubordinated US agency debt issued in the US domestic market. Qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch). Qualifying securities must have at least one year remaining term to final maturity and less than five years remaining term to final maturity, at least 18 months to maturity at time of issuance, a fixed coupon schedule, and a minimum amount outstanding of \$1 billion for sovereigns and \$250 million for agencies. Indexes are referred to for comparative purposes only and are not intended to parallel the risk or investment style of the portfolios in the Composite. Indexes do not utilize leverage. Index calculations do not reflect fees, brokerage commissions or other expenses of investing. Investors may not make direct investments into any index. Index data contained herein (and all trademarks related thereto) are owned by the indicated index provider, and may not be redistributed. The information herein has not been approved by the index provider.
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LAIF

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ICE BofA 1-3 Year US Treasury Index

The ICE BofA 1-3 Year US Treasury Index tracks the performance of US dollar denominated sovereign debt publicly issued by the US government in its domestic market. Qualifying securities must have at least one-year remaining term to final maturity and less than three years remaining term to final maturity, a fixed coupon schedule and a minimum amount outstanding of \$1 billion. Qualifying securities must have at least 18 months to final maturity at the time of issuance. (Index: G102. Please visit www.mlindex.ml.com for more information).

ICE BofA 1-5 Year US Treasury & Agency Index

The ICE BofA US Treasury & Agency Index tracks the performance of US dollar denominated US Treasury and nonsubordinated US agency debt issued in the US domestic market. Qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch). Qualifying securities must have at least one-year remaining term to final maturity and less than five years remaining term to final maturity, at least 18 months to maturity at time of issuance, a fixed coupon schedule and a minimum amount outstanding of \$1 billion for sovereigns and \$250 million for agencies. (Index: GVAO. Please visit www.mlindex.ml.com for more information).

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