



Agenda Item

Orange City Council

Item #: 3.4.

5/26/2026

File #: 26-0264

TO: Honorable Mayor and Members of the City Council

THRU: Jarad Hildenbrand, City Manager

FROM: Adam Jevic, Chief of Police

1. SUBJECT

Agreement with Insight Public Sector, Inc. for Flock camera licenses, software, and services for the Police Department

2. SUMMARY

A proposed two-year agreement, through OMNIA Partners Contract No. 23-6692-03, will provide the continuation of licenses, software, and services for Flock cameras in the amount of \$193,640 per year, a total contract amount of \$387,280. The total amount of \$387,280 includes a service cost of \$377,280, plus a contingency of \$10,000.

3. RECOMMENDED ACTION

1. Approve the two-year agreement with Insight Public Sector, Inc. in the amount of \$387,280, representing a service cost of \$377,280, plus a contingency of \$10,000, for Flock camera licenses, software, and services; and authorize the Mayor and City Clerk to execute on behalf of the City.
2. Authorize the appropriation of \$193,640 from AB3229-COPS/State-Supplemental Law Enforcement Services (454) unreserved fund balance to:
454-4011-53202-251804 Annual Software License & Maintenance

4. FISCAL IMPACT

The expense for this agreement is \$387,280 and will be funded through AB3229-COPS/State-Supplemental Law Enforcement Services (454):
454-4011-53202-251804 Annual Software License & Maintenance

This agreement is for two years totaling \$387,280, payable in \$193,640 annual installments. Future installments will be requested in conjunction with the annual operating budget.

5. STRATEGIC PLAN GOALS

Goal 1: Maintain Strong Emergency and Safety Services

Objective 1.4: Engage public and private organizations to participate in Flock Safety security program

6. DISCUSSION AND BACKGROUND

The Police Department has implemented Flock Safety camera technology as part of its ongoing

efforts to enhance public safety, deter crime, and support investigative capabilities. These cameras are strategically placed to capture objective, real-time vehicle data, including license plate information, which assists officers in identifying stolen vehicles, locating suspects, and solving crimes more efficiently.

Flock Safety is the sole manufacturer and developer of the cameras and identifies Insight Public Sector, Inc. (Insight) as the reseller of the cameras. The proposed agreement with Insight, through OMNIA Partners Contract No. 23-6692-03, allows the City to procure these services competitively, ensuring cost-effectiveness while maintaining compliance with procurement policies. The agreement includes licensing, software access, data storage, maintenance, and technical support necessary to operate the Flock camera system effectively.

Over the past deployment period, the Flock camera system has proven to be a valuable tool in assisting law enforcement operations by providing actionable leads and enhancing situational awareness. The integration of this technology aligns with the City's commitment to leveraging innovative tools to improve community safety and strengthen partnerships with public and private stakeholders.

To ensure the continuation of these services, the Police Department recommends approval of a two-year agreement with Insight for Flock camera licenses, software, and services in the amount of \$387,280, representing a service cost of \$377,280, plus a contingency of \$10,000.

7. ATTACHMENTS

- Agreement with Insight